

Provide High-Quality Checkout to your Customers on Google Shopping

CHECKLIST

Enable Guest Shopping

> are not your customers! You may also ask for customers to create an account to complete their purchases. But not all customers may want to register so you may also allow guests. Research shows that 8 out of 10 shoppers admit that they

> Allow individuals to purchase your products even though they

have made a purchase on impulse in guest checkout.

Ensure that Product Availability

information matches on your landing page and checkout

their checkout.

If you require creating an

If your product is listed in stock, it should be also displayed

in stock on your landing page. Customers should be able to

add in stock products in shopping bags or cards and finalize

account the signup have to be straightforward If you require creating an account for customers to complete

can also allow customers as guests.

shipping

Make sure products you offer are available for door-to-door

You have to make sure that your products have been set up by

the shipping attributes. This will inform customers about the

shipping speed and the shipping cost. And the ones offering

the ability to pick-up in store or sending customers pick-up

stations are eligible to store pick-up and pick-up stations as

the purchase, make the signup process direct as possible. You

long as they meet the technical requirements. Tell customers the Minimum

Order Value

ing value in your shipping settings.

Provide accurate

You can require the minimum order value to meet before the

purchase is completed. You can set that minimum correspond-

Customers expect to pay the price they see in the first place. Keep that price the same at the checkout if not you may create a negative experience for your customers. And make sure to set up your shipping settings and you can use the "free shipping over a certain amount" option.

Pricing

Show the MAP price in the product landing page

If you are selling your products with a minimum advertised

out by uploading clarifying text. The MAP price in product

data must be shown in your product landing page.

pricing policy, you can show you offer a lower price at check-

VAT must be included your price

Many countries such as Argentina, Brazil, Australia, Italy and

Singapore require value added tax. You must include it in

your price.

tries you are targeting.

Be Consistent with the Currency

Unless you have a currency converter enabled in your feed,

your shopping page should display the currency for the coun-

In Google shipping costs are submitted separately. It's either in your feed or account level. You can overestimate shipping rates at Merchant Center but they cannot be higher at checkout.

Require Minimum Basket

amount for free shipping

This is optional but if you would like to require a minimum

amount to qualify free shipping make sure you set it up in

shipping over a certain amount" option. It's recommended

shipping settings on the account level. You can use the "free

Shipping Costs are

Shipping Costs are submitted Separately

Provide Relevant Information

you use the range-based shipping setup.

how to contact you.

Use Approved Language of the Country of sale

Make sure that relevant information is given to customers in

the checkout process. Customers should easily find informa-

tion on refund and return policy, terms and conditions and

Quick Tip: You can include contact as a form, link to your

business profile, email address or phone number on your web-

Sales Tax must be clearly stated in the feed

For the US only, overestimating sales tax in the Merchant

process than those listed in the Merchant Center.

Center is allowed. But taxes cannot be higher at the checkout

Make sure that the language of your website is the same as

need to use the same language from your feed, and landing

the approved language of the country you are selling. You

page through the checkout page.

Collect User Information

Responsibly and Securely

During the checkout process gather only the information that is necessary while processing the order. Be careful not to

gather the personal information of your customers.

Quick Tip: While collecting personal information such as credit card numbers, use securely on SSL- protected pages.

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